

Fixed Index Annuities

November 30, 2018

Bloomberg US Dynamic Balance Index II

PIMCO Tactical Balanced Index FR

Blended Index³

Fixed Account Rate

Updated November 30, 2018

Free Withdrawal¹/Minimum Premium

State Availability

Minimum Premium: \$20,000 NO/O

STATES NOT APPROVED: NY

Maximum Premium: 2 million w/o home office appr.

Creative Financial LLC
1338 Third Avenue, Huntington, WV 25701
Phone: 888 522-2413
Email: rcampbell@creativefinancialins.com

Street Commission

non-registered

agents. Registered

reps should

contact their

broker/dealer for

commission rates

Issue Ages

Surrender Charges/Riders

Riders:

Allianz Income Multiplier

NCR, DBR & FWR ***

Accuracy is never guaranteed since rates and features change frequently.

Product / Participation Rate

Interest Crediting Strategies

2.85%

2.85%

85%

85%

(BlackRock iBLD Claria not avail. in IA)

3.75%

3.65%

3.75%

2.00%

Allianz Life Insurance Company	of Nor	th Ameri	ca		A.M. Best (A+) Superior (2nd highest of 16, affirmed August, 2017) ³			
Allianz 222 Annuity (FPDA for 1 year)	C54370-MV Monthly Sum	/A, R95352-MVA Annual Pt to Pt Can	Annual	Annual Pt to Pt Par Rate	Monthly Avg. Spread	22% Protected Income Value Bonus ** - All 1st Year Premiums	Issue Ages: 0-80 Q/NQ	<u>Opt. A</u> Ages 0-75
NASDAQ-100 [®] Index	1.70%		-	-	-	PIV includes 50% interest bonus for life of the contract.	Surrender Charges:	6.50% 1st Yr
S&P 500 [®] Index ²	1.50%	3.50%	-	-	-	Free Withdrawal: In the contract year following the most recent premium	(10 Year) 10 - 10 - 10 - 8.75 - 7.5 - 6.25 - 5 - 3.75 - 2.5 - 1.25 - 0%	Ages 76-80
Russell 2000 [®] Index ⁵	1.80%	3.25%	-	-	-	received, 10% of paid premium is available each year in one or more free withdrawals, up to a lifetime maximum of 100%	+- MVA	4.50% 1st Yr
BlackRock iBLD Claria® Index ⁴ ER	-	3.40%	2.60%	90%	-	of the cash surrender value.	(May vary by state)	Above rates are for

"The premium bonus and interest bonus are credited only to the Protected Income Value (PIV). To receive the PIV, including the bonus, the contract must be held for at least 10 contract years, and then lifetime income withdrawals must be taken. You will not receive the bonus if the contract is fully surrendered, or if traditional annuitization payments are taken. If it is partially surrendered, the PIV will be reduced proportionally, which could result in a partial loss of bonuses. 150% Par-Rate guaranteed for PIV. Income withdrawals are considered partial withdrawals and are subject to ordinary income tax and, if taken prior to 59^{1/2}, a 10% federal additional tax. Because this is a bonus annuity, it may include higher surrender charges, longer surrender periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a bonus feature. 100% Par-Rate guaranteed for life of contract. Minimum guarantee is 87.5% of total premium paid, less any withdrawals, accumulated at a rate of 1.35% for the first 10 contract years, then a minimum of 1% thereafter (varies by state). Caps /spreads guaranteed for one year. Min. monthly cap is 0.50%. Min. annual spread is 12%. Min. for fixed interest is 0.10%.

Allianz 360 Annuity (FPDA for 1 year)	C54370-M Monthly	VA, R95316-MVA Annual	Annual	Annual	Monthly	25% Interest Bonus - Life of the contract, prior to	Issue Ages:	Opt. A
Index	Sum	Pt to Pt Cap	Pt to Pt Spread	Pt to Pt Par Rate	Avg. Spread	withdrawals.	0-80 Q/ŇQ	Ages 0-75
NASDAQ-100 [®] Index	2.00%	4.50%	-	-	-	Free Withdrawal:		6.50% 1st Yr
S&P 500 [®] Index ²	1.90%	4.50%	-	-	-	In the contract year following the most recent premium	Surrender Charges:	Ages 76-80
Russell 2000 [®] Index ⁵	2.30%	4.50%	-	-	-	received, 10% of paid premium is available each year in one or more free withdrawals, up to a lifetime maximum of 100%	(10 Year) 10 - 10 - 10 - 8.75 - 7.5 - 6.25 - 5 - 3.75 - 2.5 - 1.25 - 0%	4.50% 1st Yr
BlackRock iBLD Claria® Index⁴ER	-	5.25%	1.45%	115%	-	of the cash surrender value.	+- MVA (May vary by state)	Above rates are for
Bloomberg US Dynamic Balance Index II	-	5.60%	1.60%	110%	-	M	Didare:	non-registered
PIMCO Tactical Balanced Index ER	-	5.40%	1.60%	110%	-	Minimum Premium: \$20,000 NQ/Q	360 Benefit Rider NCR, FWR ***	agents. Registered reps should
Blended Index ³	-	5.25%	-	-	-	Maximum Premium: 2 million w/o home office appr.	. ,	contact their broker/dealer for
Fixed Account Rate	2.70%	(Bla	ckRock iBLD C	laria not avail. in	IA)	STATES NOT APPROVED: NY	DB = AV	commission rates.
Danue annuitiae may include higher currender charges, langer curren	dor oborgo n	oriodo lousor cono	higher enreade or	ather restrictions that	ara natinaludad	in similar annuities that don't affor a hange. The hange is gradited and	n upor the colouted allocations care interest. F	uring the first 10

Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a bonus. The bonus is credited each year the selected allocations earn interest. During the first 10 contract years, we will apply a surrender charge if the contract is partially or fully surrendered. These charges may result in a loss of indexed interest and Fixed Interest bonus, and a partial loss of principal (premium). Minimum guarantee is 87.5% of premium, less any withdrawals, accumulated at a rate of 1.35% for the first 10 years, then a minimum of 1% thereafter (varies by state). Caps/spreads guaranteed for one year. Most states: Min. monthly cap is 0.50%. Min. annual cap is 0.25%. Max. annual spread is 12%. Min. for fixed interest is 0.10%.

*** Flexible Withdrawal Benefit (FWR) is available at issue only for additional cost. Death benefit, surrender charges and rider availability may vary by state. Guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance company of North America. Contracts issued by Allianz Life Insurance company of North America.

Although we make every effort to keep this information current, we cannot guarantee the accuracy of the listed rates and state approvals. Prior to solicitation, please contact us or the carrier to verify this information. Please remember this is only a partial list of the products and companies that we represent. AGENT USE ONLY.

See Page 12 for Rider abbreviations, Index and additional disclosures.

Allianz Life Insurance Company of North America

A.M. Best (A+) Superior (2nd highest of 16, affirmed August, 2017)³

Allianz Accumulation Advantage An	nuity (FPDA for 1	year) C64237-MVA		Free Withdrawal: In the contract year following the most	Issue Ages: 0-80 Q/NQ	Opt. A
Index	Monthly Sum		Annual Pt to Pt Par Rate	recent premium received, 5% of paid		6.00% 1st Yr
S&P 500 [®] Index ²	2.30%	6.00%	-	premium is available each year in one or more free withdrawals, up to a lifetime	Surrender Charges:	Ages 0-75 4.00% 1st Yr
BlackRock iBLD Claria™ Index ⁴	-	7.50%	95%	maximum of 100% of the cash surrender	(10 Year) 9.3 - 8.85 - 7.9 - 6.95 - 5.95 - 5 - 4 - 3 - 2 - 1 - 0% +-	Ages 76-80
Bloomberg US Dynamic Balance Index II	-	7.50%	90%	value.	MVA	Above rates are for non-
PIMCO Tactical Balanced Index	-	7.25%	90%	Minimum Premium: \$20,000 NQ/Q Maximum Premium: 1 million w/o	(May vary by state) Riders:	registered agents. Registered reps should contact their broker/dealer for commission
Fixed Account Rate	3.15%	(BlackRock iBLD (Claria not avail. in IA)	home office appr. STATES NOT APPROVED: NY	NCR, FAO * DB = AV	rates.

Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a bonus. The bonus is credited each year the selected allocations earn interest. During the first 10 contract years, we will apply a surrender charge if the contract is partially or fully surrendered. These charges may result in a loss of indexed interest and Fixed Interest bonus, and a partial loss of principal (premium). Minimum guarantee is 87.5% of premium, less any withdrawals, accumulated at a rate of 1.00% (varies by state). Caps/spreads/participation rates guaranteed for one year. Most states: Min. monthly cap is 0.50%. Min. annual cap is 0.25%. Max. annual spread is 12%. Min. annual participation rate is 10%. Min. for fixed interest is 0.10%. 100% participation rate guaranteed for the life of the contract for annual point-to-point with a cap, annual point-to-point with a spread, and monthly sum crediting methods. The participation rate for annual point-to-point with a participation rate is declared annually.

American Equity Investment Life Insurance Company

A.M. Best (A-) Excellent

AssetShie	eld Series ICC14 IDX8 · (FPDA)	Cap	Par Rate	Rep. Rate	Bailout Rate	Free Withdrawal:	Issue Ages:	AssetShield 5
	S&P 500® Annual Pt-to-Pt w/Cap	4.75%	-	-		10% of Contract Value annually, starting	AssetShield 5, 7	3.75%
	S&P 500 [®] Monthly Pt-to-Pt w/Cap	1.60%	-	-	1.00%	in year 2. Systematic W/D after 30 days,	18-85 Q/NQ	Ages 18-75
AssetShield 5	S&P 500 [®] Annual Pt-to-Pt w/PR	-	44%	-	25%	from Fixed Value.	AssetShield 10	2.81%
ICC17 IDX-10-5	Volatility Control Index⁴	-	110%	-	50%		18-80 Q/NQ	Ages 76-80
	S&P 500® NeXt Monthly Pt-to Pt w/Replacement Rate	-	ı	1.25%	ı			1.88%
	Fixed Value Rate		2.6	0%		Minimum Premium:	Surrender Charges:	Ages 81-85
	S&P 500 [®] Annual Pt-to-Pt w/Cap	5.00%	ı	-	3.00%	\$5,000 Q/NQ (\$1,000 minimum per	AssetShield 5	AssetShield 7
	S&P 500 [®] Monthly Pt-to-Pt w/Cap	1.70%	•	-	1.00%	allocation)	(5 Year) 9.20 - 9 - 8 - 7 - 6 - 0%	4.50%
AssetShield 7	S&P 500 [®] Annual Pt-to-Pt w/PR	-	47%	-	25%	Maximum Premium:	AssetShield 7	Ages 18-75
ICC17 IDX-10-7	Volatility Control Index ⁴	-	115%	-	50%	\$1,500,000, ages 18-69	(7 Year) 9.2 - 9 - 8 - 7 - 6 - 4 - 2 -	3.38%
	S&P 500 [®] NeXt Monthly Pt-to Pt w/Replacement Rate	-	•	1.40%	·	\$1,000,000, ages 70-74	0%	Ages 76-80
	Fixed Value Rate		2.7	5%		\$750,000 ages 75-80	AssetShield 10	2.25%
	S&P 500 [®] Annual Pt-to-Pt w/Cap	5.50%	•	-	3.50%		(10 Year) 9.2 - 9 - 8 - 7 - 6 - 5 - 4 -	Ages 81-85
	S&P 500 [®] Monthly Pt-to-Pt w/Cap	1.80%	•	-	1.00%		3 - 2 - 1 - 0%	AssetShield 10
AssetShield 10	S&P 500 [®] Annual Pt-to-Pt w/PR	-	54%	-	25%			6.00%
ICC17 IDX-10-10	Volatility Control Annual Pt-to-Pt Index ⁴	-	120%	-	50%	STATES NOT APPROVED:		Ages 18-75
	Volatility Control 2 Year Pt-to-Pt Index ⁴	-	175%	-	70%	NY	Riders:	4.50%
	S&P 500 [®] NeXt Monthly Pt-to Pt w/Replacement Rate	-	•	1.50%	•		NCR-100**, TIR-100**	Ages 76-80
	Fixed Value Rate		2.9	0%	•		DB = AV	

Rates may vary in CA. * Form number may vary by state. MGSV equals 87.5% of premiums paid, less withdrawal proceeds, at MGIR, compounded annually. MGIR (currently 1.00%) is set at issue, guaranteed for life of contract and applies to MGSV only. Caps are set at issue, adjusted annually and never less than 0.50% for the Monthly Pt-to-Pt and 1% for the Annual Pt-to-Pt. Par Rate will never be less than 10% on the Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate is 1%. ** The NCR-100 and TIR-100 are available at no cost to Annual Pt-to-Pt. Fixed Value min. guaranteed interest rate i

2

Flexible Annuity Option (FAO), Nursing Home Confinement (NCR) are available at issue only at no additional cost. Death benefit, surrender charges and rider availability may vary by state. Guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance company of North America. Contracts issued by Allianz Life Insurance company of North America.

American Equity Investment Life Insurance Company

A.M. Best (A-) Excellent

Bonus Gold INDEX-1-07 (FPDA)	Cap	Par Rate	Asset Fee	10% Premium Bonus - All 1st Year Premiums	Issue Ages:	6.00%
S&P 500® Monthly Average w/Par Rate	-	25%	-		18-80 Q/NQ 18-64 in FL	Ages 18-75
S&P 500® Monthly Average w/Cap	2.25%	-	0%	Free Withdrawal: 10% of Contract Value annually, starting in year 2.		3
Dow Jones® Monthly Average w/Cap	2.25%		0%	Systematic W/D & RMD immediately from Fixed Value.	Surrender Charges:	1.00% Years 2-3
Dow Jones® Annual Pt-to-Pt w/Cap	2.25%	-	0%	,	(16 Year) 20 - 19.5 - 19 - 18.5 - 18 - 17.5 - 17 - 16 - 15 - 14 - 12 - 10 - 8 - 6 - 4 - 2 - 0%	
S&P 500® Annual Pt-to-Pt w/Par Rate		15%	-	Minimum Premium \$5.000 Q/NQ	no MVA	4.50%
S&P 500 [®] Annual Pt-to-Pt w/Cap	2.25%		0%	Maximum Premium:	Different in DE & OK	Ages 76-80
S&P 500 [®] Monthly Pt-to-Pt w/Cap	1.20%	-	0%	\$1,500,000, ages 18-69 \$1.000.000, ages 70-74	* Riders:	.75% Years 2-3
10-Year US Treasury Bond	2.25%		0%	\$750.000 ages 75-80	Lifetime Income Benefit NCR-100, TIR-100	
Bond Yield with Cap	5.15%	-	2.00%	STATES NOT APPROVED:		Commissions listed above
Volatility Control Index⁴	-	-	3.75%	AK, CA, CT, DE, MN, MT, NJ, NV, NY, OH, OK, OR, PA, SC, TX, UT, WA	DB = AV	in years 2 & 3 are for premium received in 1st
Fixed Value Rate 1.15% S&P 500® Perform			2.00%			year.

MGSV equals 80% of 1st year premium, plus premium bonus plus 87.5% of any additional premium, less withdrawal proceeds, at MGIR, compounded annually. MGIR (currently 1.00%) is set at issue, guaranteed for life of contract and applies to MGSV only. Asset fee is set at issue and guaranteed for life of the contract. Caps are set at issue, adjusted annually and never less than 10%. Fixed Value min. guaranteed interest rate is 1%.* The NCR-100 and TIR-100 are available at no cost to Annuitants issue ages under 75, form number, availability and provisions may vary by state. See state specific disclosure for details.

Foundation Gold ICC11 IDX3 (FPDA)	Below rates	are without Option	al LIBR Rider	7% Premium Bonus - All 1st Year	Issue Ages:	
T OUTICATION GOID ICC11 IDX3 (FPDA)	Cap	Par Rate	Asset Fee	Premiums	18-80 Q/NQ	
S&P 500 [®] Monthly Average w/Par Rate	-	30%	-	Bonus Vesting Schedule:		5.50%
S&P 500® Monthly Average w/Cap	2.50%	-	-	(10 Year) 0, 10, 20, 30, 40, 50, 60, 70, 80, 90, 100%	Surrender Charges:	1.00% Years 2-3 Different in CA
S&P 500 [®] Annual Pt-to-Pt w/Par Rate	_	20%	_	Different in CA	(10 Year) 9 - 8.25 - 7.25 - 6.25 - 5.25 -	Billion on Killion
	0.500/	2070		Free Withdrawal	4.25 - 3.25 - 2.25 - 1 - 0.5 - 0% +/- MVA	
S&P 500 [®] Annual Pt-to-Pt w/Cap	2.50%	-	-	Free Withdrawal: 5% of Contract Value annually, starting in year 2. Systematic W/D	Different in CA	4.150/
S&P 500® Monthly Pt-to-Pt w/Cap	1.30%	-	-	& RMD immediately from Fixed Value.		4.15% Ages 76-80
10-Year US Treasury Bond	2.50%	-	-	Minimum Premium: \$5,000 O/NQ Maximum Premium: \$1,500,000, ages 18-69 \$1,000,000, ages 70-74 - \$750,000 ages 75-80		.75% Years 2-3 Different in CA
Bond Yield with Cap	5.65%	-	2.00%	\$1.000.000. ages 70-74 - \$750.000 ages 75-80	* Riders: Lifetime Income Benefit (LIBR)	Commissions listed above
Volatility Control Index ⁶	-	-	3.50%	STATES NOT APPROVED: NY	Lifetime Income Benefit (LIBR) NCR-100, TIR-100	in years 2 & 3 are for premium received in 1st
Fixed Value Rate 1.30% S&P 500® Perform	nance Trig	ger	2.25%		DB = AV	year.
MCCV aguala 07 E0/ of all promisma, loca with drawal proceeds, accum	Jean Jean MC	ID /	00/\	and a manually of an area and at the control and a manually and a control and	- H 10/ f H MH H A	I Dt. t - Dt. 10/

MGSV equals 87.5% of all premiums, less withdrawal proceeds, accumulated at the MGIR (currently 1.00%), compounded annually. Caps are set at issue, adjusted annually and never less than 1% for the Monthly average or the Annual Pt-to-Pt. 1% minimum for the Monthly Pt-to-Pt and the Fixed Value Rate, and the Par Rate will never be less than 10%. * The NCR-100 and TIR-100 are available on most of our current deferred annuities and added automatically for issue ages under 75. The LIBR is available for issue ages 50 and older. Rates and availability may vary by state. See state specific disclosure for details.

American General Life Insurance Company

A.M. Best (A) Excellent

Power 7 & 10 Protector® a	SPDA) 7 Y Under \$100.000	ear \$100.000 +	10 Y Under \$100.000	ear \$100.000 +	Free Withdrawal: 10% of contract value, after first contract year, may be withdrawn.		7 Year 4.50%
S&P 500 [®] Annual Pt-to-Pt w/Cap*	5.00%	6.25%	5.05%	6.30%	Minimum Premium: \$25,000 Q/NQ	Surrender Charges: (7 Year) 8 - 7 - 6 - 5 - 4 - 3 - 2 - 0% + -	4.3076 Ages 0-80
MLSB® Annual Pt-to-Pt w/Cap*	1.95%	1.00%	1.85%	0.95%	Maximum Premium: \$1,000,000 w/o home office approval	MVA	2.50%
MLSB® Two Year Pt-to-Pt Spread*	0.80%	0.00%	0.75%	0.00%	waximum Premium. \$1,000,000 w/o nome onice approvai	(10 Year) 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 -	Ages 81-85
PIMCO Two Year Pt-to-Pt Spread*	3.65%	2.25%	3.60%	2.25%	STATES NOT APPROVED: NY	0% +- MVA Riders :	10 Year
Fixed Rate*	2.20%	2.20%	2.25%	2.25%		No Living Benefit, Lifetime Income Plus	7.00%

MGSV equals 87.5% of all premiums, less withdrawal proceeds, accumulated at the MGIR (1.00%), compounded daily. State variations may apply. * Rates shown are with No Living Benefit Rider. Lifetime Income Plus rates may vary.

Fixed Index Annuities	Product / Participation Rate	Free Withdrawal ¹ /Minimum Premium	Issue Ages	Street Commission
November 30, 2018	Interest Crediting Strategies	State Availability	Surrender Charges/Riders	

Athene Annuity and Life Company

A.M. Best (A) Excellent (3rd highest of 16)

Athone Accept 10 Demos 2.0		3% Premium Bonus	Issue Ages:	Ascent 10 Bonus
Athene Ascent 10 Bonus 2.0 (SPDA)		Free Withdrawal:	35-80 Q/NQ	2.0, Ascent Pro 10
2 Year No Cap Pt-to-Pt BNP Paribas Index (par rate)*	85%	Year 1: 5% of accumulated value	(35-64 in FL) (35-74 in IN)	Bonus
1 Year No Cap Pt-to-Pt BNP Paribas Index (par rate)*	55%	Years 2+: 10% of accumulated value		6.50% Ages 0-70
2 Year No Cap Pt-to-Pt Morningstar Index (par rate)*	55%	Minimum Premium: \$10,000 Q/NQ	Surrender Charges:	6.00% Ages 71-75
1 Year No Cap Pt-to-Pt Morningstar Index (par rate)*	45%	Minimum Premium: \$5,000 Q/NQ -	12 - 12 - 12 - 11 - 10 - 9 -	5.00% Ages 76-80
1 Year Pt-to-Pt S&P 500 Index (cap)	3.00%	AK, CT, HI, MN, NJ, OR, PA, TX, UT, WA	8 - 7 - 6 - 4 - 0% +/- MVA	
S&P 500 Bailout Cap Rate	1.00%	Maximum Premium: 2 million w/o home office appr.	(No MVA in MO)	Ascent Pro 10
1 Year S&P 500 Monthly Index (cap)	1.40%	STATES NOT APPROVED: NY	Different in CA	Bonus Select
2 Year No Cap Pt-to-Pt Janus Market Cons. Index (par rate)	60%	** STATE VARIATIONS:		6.50% Ages 0-70
1 Year No Cap Pt-to-Pt Janus Market Cons. Index (par rate)	30%	Ascent Pro 10 Bonus approved in FL for ages 65-80	*** Riders:	6.00% Ages 71-75
1 Year No Cap Pt-to-Pt Index (par rate)*	50%	Ascent Pro 10 Bonus Select approved for ages 35-80:	Athene Income [™] , NCR, TIR	5.00% Ages 76-80
Fixed Rate Strategy (1-year guarantee)	1.20%	in AK, CT, DE, HI, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA	DB = AV	

Premium Bonus Vesting Schedule: 20% per year after the 6th year. * 1-year No Cap Point-to-Point Index Strategy (Participation Rate) – S&P 500 Daily Risk Control 5% M Index TR (Total Return). 2-year No Cap Point-to-Point Index Strategy (Participation Rate) – Multi Asset Diversified 5 Index. 2-year No Cap Point-to-Point Index Strategy (Participation Rate) – Dividend Yield Focus Target Volatility 5 Index MGSV is 87.5% of premium accumulated at a rate of 1%. ** Ascent Pro 10 Bonus and Ascent Pro 10 Bonus Select are issued with different premium bonus vesting schedules and surrender charges. *** Rider availability and/or features may vary by state.

SM 40		Free Withdrawal:	Issue Ages:	
Athene Agility 10 (SPDA)		10% of initial premium or accumulated value.	40-80 Q/NQ	
2 Year No Cap Pt-to-Pt BNP Paribas Index (par rate)*	115%			
1 Year No Cap Pt-to-Pt BNP Paribas Index (par rate)*	80%	Maximum Premium: 2 million w/o home office appr.		6.50% Ages 0-70
2 Year No Cap Pt-to-Pt Morningstar Index (par rate)*	70%	Minimum Premium: \$10,000 Q/NQ	Surrender Charges:	
1 Year No Cap Pt-to-Pt Morningstar Index (par rate)*	60%	Minimum Premium: \$5,000 Q/NQ-	9 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 - 0%	6.00% Ages 71-75
2 Year Pt-to-Pt S&P 500 Index (cap)	7.00%	AK, HI, MN, MO, NJ, PA, TX, UT, WA	+/- MVA	
1 Year Pt-to-Pt S&P 500 Index (cap)	4.00%		Different in CA	5.00% Ages 76-80
S&P 500 Bailout Cap Rate	2.00%			
2 Year No Cap Pt-to-Pt Janus Market Cons. Index (par rate)	85%	STATES NOT APPROVED: OR	** Riders:	
1 Year No Cap Pt-to-Pt Janus Market Cons. Index (par rate)	50%		Athene Income [™] , NCR, TIR	
Fixed Rate Strategy (1-year guarantee)	1.80%		DB = AV	

¹⁻year No Cap Point-to-Point Index Strategy (Participation Rate) – S&P 500 Daily Risk Control 5[™] Index TR (Total Return). 2-year No Cap Point-to-Point Index Strategy (Participation Rate) – Multi Asset Diversified 5 Index. 2-year No Cap Point-to-Point Index Strategy (Participation Rate) – Dividend Yield Focus Target Volatility 5 Index MGSV is 87.5% of premium accumulated at a rate of 1%. ** Rider availability and/or features may vary by state.

Protective Life Insurance Company

A.M. Best (A+) Superior

Protective Indexed Annuity II (FPDA for 1 year) 5 - YEAR 7 - YEAR 10 - YEAR							Free Withdrawal: First contract year: 10% of initial deposit.	Issue Ages: 0-85 Q/NQ	5 Year
	5 - Y <\$100,000			_,				(5 Year) 9 - 9 - 8 - 7 - 6 - 0% +/- MVA (7 Year) 9 - 9 - 8 - 7 - 6 - 5 - 4 - 0%	2.55%
Fixed Rate Strategy	2.60%	2.75%	2.70%	2.85%	2.95%	3.10%	Maximum Fremum. 1 million w/o nome onice approvar	+/- MVA (10 Year) 9 - 9 - 8 - 7 - 6 -	7 Year 3.75%
Annual Pt-to-Pt Cap*	5.45%	5.75%	5.55%	5.85%	5.80%	6.10%	STATES NOT APPROVED: NY Optional Principal Protection (ROP) May be added as an additional teature and provides an option, prior to	5 - 4 - 3 - 2 - 1 - 0% +/- MVA Surrender Charges:	10 Year
Annual Trigger Rate*	4.45%	4.75%	4.55%	4.85%	4.80%	5.10%	annuitization, to surrender the contract and provides an opinor, prior to annuitization, to surrender the contract and receive 100% of deposits, less any prior withdrawals or investment taxes, as applicable. Contracts with	Different in CA, IA Riders:	4.50%
Annual Cap Rate to Term*	5.45%	5.75%	5.55%	5.85%	5.80%	6.10%	principal protection feature may earn a lower interest rate than those without it	SecurePay SE, NCR, TIR, UW DB = AV	Ages 81-85- commission rate is reduced 50%.

MGSV is 100% of premium accumulated at a rate of 1%. "Amounts allocated to this strategy earn interest in arrears based, in part, on the performance of the S&P 500 "Index. The Protective Indexed Annuity II is a limited flexible premium deferred indexed annuity contract with a limited market value adjustment, issued under policy form series FIA-P-2010. SecurePay SE is provided under form series FIA-P-6022. The Protective Indexed Annuity II is issued by Protective Life Insurance Company located in Birmingham, AL. Policy form numbers, product availability and features may vary by state. All non-guaranteed components of the indexing formula may change and could be different in the future. Indexed interest could be less than that earned in a traditional fixed annuity, and could be zero. For product details, benefits, limitations and exclusions, please consult the contract, product quide and disclosure statement. The Protective Indexed Annuity is not an investment in any index, is not a security or stock market investment, does not participate in any stock or equity investment, and does not contain dividends.

Fixed Index Annuities	Product / Participation Rate	Free Withdrawal ¹ /Minimum Premium	Issue Ages	Street Commission
November 30, 2018	Interest Crediting Strategies	State Availability	Surrender Charges/Riders	Street Commission

EquiTrust Life Insurance Company®

A.M. Best (B++) Good

MarketTwelve Bonus Index® (SPDA)		12% Bonus paid over 3 Years *	Issue Ages:	
S&P 500 [®] 1-Year Pt-to-Pt w/Cap	2.50%	Free Withdrawal: Interest only first contract year.	0-75 Q/NQ	8.50%
S&P 500 [®] 1-Year Daily Average Cap	2.75%	Interest only first contract year. 10% of account value after first year.	Surrender Charges: (14 Year) 20 - 20 - 19 - 19 - 18 - 17 - 16 - 14 -	All ages
S&P 500 [®] 1-Year Monthy Average Par Rate	40%	Minimum Premium: \$30,000 Q/NQ	12 - 10 - 8 - 6 - 4 - 2 - 0% +/- MVA	
S&P 500 [®] 1-Year Monthly Cap	1.10%	Maximum Premium: 1 million w/o home office appr.	no MVA in VT	
S&P 500 [®] 2-Year Monthly Average Cap	6.00%	STATES NOT APPROVED:	Riders: ** NCR, TIR, Income for Life	
Fixed Account	1.30%	AK, CA, CT, DE, MN, MT, NV, NY, OH, OK, OR, TX, UT, WA	DB = AV	

^{* 12%} Total Bonus - 6% of premiums year 1; 2% of Accumulation Value added on first three contract anniversaries. Minimum guarantee is 87.5% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract Rate (2% for 2016 contracts).

Minimum Cap on Pt-to-Pt is 1% and minimum on daily average is 1%. Minimum Par Rate on the monthly average is 10% and the minimum on the monthly cap is 0.50%. Minimum Cap on the 2-Year option is 3%. Minimum interest rate on fixed account is 1% ** NCR not available in MA

MarketPower Bonus Index ® (SPDA)		12% Premium Bonus	Issue Ages:	
S&P 500 [®] 1-Year Pt-to-Pt w/Cap	3.00%	Free Withdrawal:	0-75 Q/NQ	8.50%
S&P 500 [®] 1-Year Daily Average Cap	3.50%	Interest only first contract year. 10% of account value after first year.	Surrender Charges: (14 Year) 20 - 20 - 19 - 19 - 18 - 17 - 16 - 14 -	All ages
S&P 500 [®] 1-Year Monthy Average Par Rate	50%	Minimum Premium: \$20,000 Q/NQ	12 - 10 - 8 - 6 - 4 - 2 - 0% +/- MVA	
S&P 500 [®] 1-Year Monthly Cap	1.20%	Maximum Premium: 1 million w/o home office appr.	Different in AK, IL & OH no MVA in VT	
S&P 500 [®] 2-Year Monthly Average Cap	8.00%	STATES NOT APPROVED:	Riders: * NCR, Income for Life, TIR	AK, IL & OH only: 7.00%
Fixed Account	1.50%	CA, CT, DE, MN, MT, NV, NY, OK, OR, TX, UT, WA	DB = AV	7.0070

Minimum guarantee is 87.5% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract Rate (2% for 2016 contracts). Minimum cap on Pt-to-Pt is 1% and minimum on daily average is 1%. Minimum Par Rate on the monthly average is 10% and the minimum on the monthly cap is 0.50%. Minimum Cap on the 2-Year option is 3%. Minimum interest rate on the fixed account is 1%. Availability of the 1-Year Monthly options varies by state. * NCR not available in MA.

	6% Premium Bonus 1 st 5 Years	Issue Ages:	
5.00%	Free Withdrawal:		6.00%
6.00%	Interest only first contract year. 10% of account value after first year.		All ages
60%	Minimum Premium: \$30,000 Q/NQ	8 - 7 - 6 - 4 - 0% +/- MVA	
1.30%	Maximum Premium: 1 million w/o home office appr.	Different in CA, OH no MVA in CA, MO, VT	2.009/
8.00%	STATES NOT APPROVED:	Riders: * NCR, Income for Life, ROP, TIR	3.00% Additional Premium
2.00%	AK, CT, DE, MN, MT, NV, NY, OK, OR, TX, UT, WA	DB = AV	Years 2-5
	6.00% 60% 1.30% 8.00% 2.00%	5.00% 6.00% Free Withdrawal: Interest only first contract year. 10% of account value after first year. Minimum Premium: \$30,000 Q/NQ 1.30% Maximum Premium: 1 million w/o home office appr. 8.00% STATES NOT APPROVED: AK, CT, DE, MN, MT, NV, NY, OK, OR, TX, UT, WA	5.00% Free Withdrawal: Interest only first contract year. 10% of account value after first year. Minimum Premium: \$30,000 Q/NQ 1.30% Maximum Premium: 1 million w/o home office appr. 8.00% STATES NOT APPROVED: STATES NOT APPROVED: STATES NOT APPROVED: SISSUE Ages: 0-80 Q/NQ Surrender Charges: (10 Year) 10 - 10 - 10 - 10 - 10 - 9 - 8 - 7 - 6 - 4 - 0% +/- MVA Different in CA, OH no MVA in CA, MO, VT Riders: * NCR. Income for Life. ROP. TIR

Minimum guarantee is 100% of premium minus withdrawals, accumulated at the Minimum Guaranteed Contract Rate (1% for 2016 contracts), less surrender charges. Minimum cap on Pt-to-Pt is 1% and minimum on daily average is 1%. Minimum par rate on the monthly average is 10% and the minimum on the monthly cap is 0.50%. Minimum Cap on the 2-Year option is 3%. Minimum interest rate on the fixed account is 1%. * NCR not available in MA.

Fixed Index Annuities November 30, 2018	Product / Participation Interest Crediting Strate			Free Withdrawal ¹ /Minimum Premium State Availability	Issue Ages Surrender Charges/Riders	Street Commission
Fidelity & Guaranty Life Insurance Compa	any	•			A.M. Best (A-)	Excellent
FG AccumulatorPlus® Series (FPDA)	· <i>y</i>			Free Withdrawal: 10% of prior anniversary account value (after first year)	Issue Ages: 0-85 NQ 18-85 Q	7 Year 5.00%
@	7 Year		Year	Minimum Premium: \$10,000 Q/NQ	Surrender Charges:	Ages 0-70 4.00%
S&P 500 [®] 1 Year Monthly Pt-to-Pt Cap	2.10%		0%	(\$2,000 min Per Option)	(7 Year) 9 - 9 - 8 - 7 - 6 - 5 - 4 - 0% +/- MVA	Ages 71-80
S&P 500 Monthly Average Annual Cap	7.00%		50%	Maximum Premium: 1 million w/o home office appr.	(10 Year) 12 - 11 - 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0% +/- MVA	3.00% Ages 81-85
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap	6.00%		25%		10 Year- Different in AK, CA, DE, FL (65+), MA, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA	10 Year
Barclays Trailblazer Sectors 5 2 Year No Cap*	130%	14	0%		7, 10 Year- No MVA in AK, IL, MN, MO, OR, PA, WA	7.00% Ages 0-70
Index Gain Option with Declared Rate	4.75%	4.7	'5%	STATES NOT APPROVED: AL. CT. MS. NY	Riders: (availability varies by state)	5.00% Ages 71-80
Fixed Account	1.0	0%			Riders: (availability varies by state) HHC, NCR, TIR DB = AV	3.50% Ages 81-85
* Not available in IA or NH. Min. Cap 1% for Monthly pt-to-pt, Annual pt-to-pt and Mo	nthly average index options. Min.	declared rate	1% for index			I
FG Index-Choice 10 [™] (FPDA)				Up to 5% Premium Bonus ** 4% Bonus in Lite States	Issue Ages: 0-85 NΩ 18-85 Ω	
S&P 500 [®] 1 Year Monthly Pt-to-Pt Cap		1.5	60%	Free Withdrawal:		8.00% Ages 0-75
S&P 500 [®] Monthly Average Annual Cap		3.7	′5%	10% of prior anniversary account value (after first	Surrender Charges: (10 Year) 14 - 13 - 12 - 11 - 10 - 8 - 6 - 4 - 2 - 1 - 0%	6.00%
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap			60%	year) Minimum Premium : \$10,000 Q/NQ	+/- MVA	Ages 76-80
S&P 500 [®] 2 Year Annual Pt-to-Pt Cap*			50%	(\$2,000 min Per Option) Maximum Premium: 1 million w/o home office appr.	Different in AK, CA, DE, FL (Ages 65+ only), IN, MA, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA	4.00% Ages 81-85
S&P 500 [®] 3 Year Annual Pt-to-Pt Cap*		14.:	25%		Nó MVA in AK, IL, MN, MO, OR, PA, WA	
Index Gain Option with Declared Rate		3.0	0%	STATES NOT APPROVED:	Riders: (availability varies by state) HHC, NCR, TIR	
Fixed Account		_	0%	AL, CT, MS, NY	DB = AV	
* Not available in NH. ** 5% Bonus on premium received in the first year. Min. Ca is between 1% and 3%.	ap 1% for Monthly pt-to-pt, Annua	pt-to-pt and	Monthly aver	age index options. Min. Cap 2% per period for 2 & 3 year Annual Pt-		mium minimum, interest
Drocparity Elita Carias				1st Year Premium Vesting Bonus **	Issue Ages: 0-85 NQ 18-85 Q State variations apply	7 Year
Prosperity Elite Series (FGL FPDA)				included w/Enhancement or Protection Package		6.50% Ages 0-70
	7 Year	10 Year	14 Year	Free Withdrawal: 10% of prior anniversary account value (after first	Surrender Charges:	4.50% Ages 71-80
S&P 500 [®] 1 Year Monthly Pt-to-Pt Cap	2.10%	1.85%	1.85%	year)	(7 Year) 10 - 9 - 8 - 7 - 6 - 5 - 4 - 0% +/- MVA (10 Year) 12 - 11 - 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0%	3.50% Ages 76-85
S&P 500 [®] Monthly Average Annual Cap	6.50%	5.75%	5.75%	Minimum Premium: \$10.000 Q/NQ	(10 Year) 12 - 11 - 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0% +/- MVA	10 Year
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap	5.50%		5.25%	(\$2,000 min Per Option) Maximum Premium: 1 million w/o home office appr.	(14 Year) 14.75 - 13.75 - 12.75 - 11.75 - 10.75 - 10 -	8.00% Ages 0-75
Gold 1 Year Annual Pt-to-Pt Cap	5.50%	5.50%	5.50%	7, 10 Year- STATES NOT APPROVED:	9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 0% +- MVA Different in AK, CA, DE, FL (Ages 65+ only), MA	6.00% Ages 76-80
Barclays Trailblazer Sectors 5 2 Year No Cap*	125%	120%	120%	AL, CT, MS, NY	MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA No MVA in AK, IL, MN, MO, NC, OR, PA, VT, WA	4.00% Ages 81-85
Index Gain Option with Declared Rate	4.50%	4.25%	4.25%	14 Year- States not approved: AK, AL, CA, CT, DE, MA, MN, MS, MT, NJ, NV. NY. OH. OK. OR. PA. SC. TX. UT. WA		14 Year
Fixed Account	•			NV. NY. OH. OK. OR. PA. SC. TX. UT. WA	Riders: (availability varies by state) HHC, NCR, TIR	8.50% Ages 0-75
Enhancement Package Vesting Bonus**	3.00%	4.00%	5.00%	Bonus Vesting Schedule: (7 Year) 14-29-43-57-71-86-100%	Enhancement Package, Protection Package DB = AV	6.50%
Protection Package Vesting Bonus**		7.00%		(10 Year) 10-20-30-40-50-60-70-80-90-100%		Ages 76-80 4.25%
* Not available in IA or NH. ** Bonus is for issue ages 0-75, bonus is reduced by				(14 Year) 7-14-21-29-36-43-50-57-64-71-79-86-93-100%	on 1% for Monthly nt-to-nt. Annual nt-to-nt and Monthly average ind	Ages 81-85

(10 Year) 10-20-30-40-50-60-70-80-90-100% (14 Year) 7-14-21-29-36-43-50-57-64-71-79-86-93-100% 'Not available in IA or NH. **Bonus is for issue ages 0-75, bonus is reduced by 50% for ages 76-85. Bonus is reduced in Lite States- AK, CA, DE, FL age 65+, MA, NV, NJ, OH, OK, SC, TX, UT. Min. Cap 1% for Monthly pt-to-pt, Annual pt-to-pt and Monthly average index options. Min. declared rate 1% for index gain option. On 87.5% of premium minimum, interest is between 1% and 3%

Contracts issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA. Form Number(s) API-1013(02-11), API-1018(06-11), API-1018(06-11), ARI-1040 (11-12), ARI-1040 (11-12), ARI-1046 (03-14); et al. Rates effective as of 11/1/2018. Subject to state availability. Certain restrictions may apply. Indexed interest rates may be subject to a cap, spread and/or participation rate. Surrender charges and market value adjustment may apply to withdrawals. Withdrawals may be taxable and if made prior to ages 59 ½ may result in tax penalties. Optional provisions and riders may have limitations, restrictions and additional charges. A.M. Best rating as of May 24, 2017. For most current rating information, please contact Fidelity & Guaranty Life at 1-800-445-6758 or visit their website at home.fglife.com. • No bank guarantee. • Not FDIC/NCUA/NCUSIF insured. • May lose value if surrendered early. See Page 12 for S&P, Dow Jones & Barclays Disclaimers

Although we make every effort to keep this information current, we cannot guarantee the accuracy of the listed rates and state approvals. Prior to solicitation, please contact us or the carrier to verify this information. Please remember this is only a partial list of the products and companies that we represent. AGENT USE ONLY.

Fixed Index Annuities Product / Participati November 30, 2018 Interest Crediting Str		Free Withdrawal ¹ /Minimum Premium State Availability	Issue Ages Surrender Charges/Riders	Street Commission
Fidelity & Guaranty Life Insurance Company			A.M. Best (A-)	Excellent
Performance Pro (FPDA)		1st Year Premium Vesting Bonus ***	Issue Ages: 0-80 NQ 18-80 Q	
S&P 500® 1 Year Monthly Pt-to-Pt Cap	1.85%	included when the optional EGMWB is elected 10% for issue ages 0-75 and 5.5% for issue ages 76+	Surrender Charges:	8.00%
S&P 500® 1 Year Annual Pt-to-Pt Cap	4.50% 10.75%	Free Withdrawal: 10% of prior anniversary account value (after first year)	(10 Year) 14 - 13 - 12 - 11 - 10 - 8 - 6 - 4 - 2 - 1 - 0% +- MVA	Ages 0-75
S&P 500 [®] 2 Year Pt-to-Pt Cap S&P 500 [®] 3 Year Pt-to-Pt Cap	18.50%	Minimum Premium: \$10,000 Q/NQ (\$2,000 mininimum per option) Maximum Premium: 1 million w/o home office appr.	Different in AK, CA, DE, FL (65+), IN, MA, MN NV, NJ, OH, OK, OR, PA, SC, TX, UT, WA No MVA in AK, IL, MN, MO, OR, PA, WA	6.00%
Gold 1 Year Annual Pt-to-Pt Cap 5 Yr DJ US Real Estate Risk Control 10% Index (spread)*	5.50% 15.50%	STATES NOT APPROVED: AL,CT, MS, NY	Riders: (availability varies by state)	Ages 76-80
Barclays Trailblazer Sectors 5 2 Year No Cap** Fixed Account	100% 1.50%	Bonus Vesting Schedule: (10 Year) 10-20-30-40-50-60-70-80-90-100%	EGMWB, NCR, TIR, HHC DB = AV	
* Not available in NH. ** Not available in IA or NH. *** Bonus is reduced in Lite States- AK, CA year on DJ US RE Risk Control index. Fixed Account initial rate guaranteed for first year. MGSV i				is. 5% max. spread per
Safe Income Plus® (FPDA)		1st Year Premium Vesting Bonus *	Issue Ages: 0-80 NQ 18-80 Q	
S&P 500 [®] 1 Year Monthly Pt-to-Pt Cap	1.10%	included when the optional EGMWB is elected 8% for issue ages 0-75	Surrender Charges: (10 Year) 12 - 11 - 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0%	7.00%
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap	2.00%	Free Withdrawal: 10% of prior anniversary account value (after first year) Minimum Premium: \$10,000 Q/NQ (\$2,000 mininimum per option)	+- MVA	Ages 0-75
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap	2.00%	Minimum Premium: \$10,000 Q/NQ (\$2,000 mininimum per option) Maximum Premium: 1 million w/o home office appr.	Different in AK, CA, DE, FL, MA, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA	E 000/
Index Gain Option with Declared Rate	1.75%	STATES NOT APPROVED: AL, CT, ID, MS, NY	No MVA in AK, IL, MN, MO, OR, PA, WA Riders: (availability varies by state) EGMWB, NCR, TIR, HHC	5.00% Ages 76-80
Fixed Account	1.00%	Bonus Vestina Schedule: (10 Year) 10-20-30-40-50-60-70-80-90-100%	EGMWB, NCR, TIR, HHC	

*7% in AL, CA, DE, FL (issue ages 65 and older), MA, NV, NJ, OH, OK, SC, TX, UT. Min. Cap 1% for Monthly pt-to-pt and Annual pt-to-pt index options. Fixed Account initial rate guaranteed for first year. MGSV is 87.5% of premium at MGSV rate between 1% and 3%, set at issue, and fixed for the life of the contract.

Free Withdrawal

STATES NOT APPROVED: NY

Global Atlantic Financial Group - Forethought Life Insurance Company

5 Year

1.50%

1.50%

7 Year 10 Year

A.M. Best (A) Excellent

Issue Ages:

5 Year 4.00%

UT, WA)

MSCI EAFE One Year Pt-to-Pt w/Cap	5.25%	5.40%	5.65%	10% beginning of the year Contract Value	0-85 Q/NQ	Ages 0-80
Russell 2000 One Year	5.25%	5.40%	5.65%			2.00%
Annual Pt-to-Pt w/Cap	5.80%	6.00%	6.10%		Surrender Charges:	Ages 81-85
Annual Pt-to-Pt w/Monthly Cap	1.85%	1.95%	2.05%	Minimum Premium: \$25,000 Q/NQ	(5 Year) 9 - 8 - 7 - 6 - 5 - 0% +- MVA	
PIMCO Balanced Annual Pt-to-Pt w/Par Rate	105%	110%	115%	Maximum Premium: w/o home office appr. \$1,000,000 Ages 0-80	(7 Year) 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0% +- MVA	7 Year
Annual Pt-to-Pt w/Performance Trigger	4.50%	4.65%	4.75%	\$500,000 Ages 81-85	(7 fedi) 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0% +- MVA	5.00%
Volatility Control Two Year Pt-to-Pt w/Spread	0.00%	0.00%	0.00%			Ages 0-80
Franklin US Index Two Year	0.00%	0.00%	0.00%		Riders: NCR, TIR	2.75%
Fixed Account Strategy	2.85%	2.95%	3.05%	STATES NOT APPROVED: NY	DB = AV	Ages 81-85
		ible in most sta	ites with Contra	act FL-FIA-13 and ICC14-FL-FIA. Products and features are subject to state availa	ability. Read the Contract for complete details. MGSV e	quals 87.5% of
premiums paid, less withdrawals and rider charges, compounded at a rate	\$10,000-	\$25,000-	\$100,000			
Income 150+ SE [™] (SPDA)	\$24,999	\$99,999	or more	Free Withdrawal:	Issue Ages:	7.00%
MSCI EAFE One Year Pt-to-Pt w/Cap	3.00%	3.00%	3.00%	10% beginning of the year Contract Value,	55-80 Q/NQ	Ages 55-75
Russell 2000 One Year	3.00%	3.00%	3.00%	after the first Contract Year		
Annual Pt-to-Pt w/Cap	3.00%	3.00%	3.25%		Surrender Charges:	5.00%
Annual Pt-to-Pt w/Monthly Cap	1.20%	1.20%	1.25%	Minimum Premium: \$10,000 Q/NQ	(10 Year) 10 - 10 - 9 - 9 - 8 -	Ages 76-80
PIMCO Balanced Annual Pt-to-Pt w/Par Rate	65%	65%	75%	Maximum Premium: w/o home office appr. \$1,000,000 Ages 0-80	7 - 6 - 5 - 4 - 2 - 0% +- MVA	
Annual Pt-to-Pt w/Performance Trigger	2.60%	2.60%	3.00%	\$500,000 Ages 81-85		(Rates 1.00% less in
Volatility Control Two Year Pt-to-Pt w/Spread	4.50%	4.50%	3.00%		Riders: NCR, TIR	AK, DE, MD, MN, NV,
Franklin US Index Two Year	4.50%	4.50%	3.00%	7 I	Guaranteed Lifetime Income Benefit	OH, OK, OR, SC, TX,

Income 150+, fixed index annuities are issued by Forethought Life Insurance Company. Available in most states with Contract FA1201SPDAX-01, FA1201SPDAX-02, ICC11-FA1201SPDAX-01 and FA1201SPDAX-02 (certificate series GA1201SPDAX-02, as applicable). Products and features are subject to state availability. Read the Contract for complete details. MGSV equals 87.5% of premiums paid, less withdrawals and rider charges, compounded at a rate between 1% and 3%.

Although we make every effort to keep this information current, we cannot guarantee the accuracy of the listed rates and state approvals. Prior to solicitation, please contact us or the carrier to verify this information. Please remember this is only a partial list of the products and companies that we represent. AGENT USE ONLY.

Fixed Account Strategy

Choice Accumulation II (FPDA)

Contracts issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA. Form Number(s) API-1018 (06-11), ACI-1018 (06-11), et al. Rates effective as of 11/1/2018. Subject to state availability. Certain restrictions may apply. Indexed interest rates may be subject to a cap, spread and/or participation rate. Surrender charges and market value adjustment may apply to withdrawals. Withdrawals may be taxable and if made prior to ages 59 ½ may result in tax penalties. Optional provisions and riders may have limitations, restrictions and additional charges. A.M. Best rating as of May 24, 2017. For most current rating information, please contact Fidelity & Guaranty Life at 1-800-445-6758 or visit their website www.AmBest.com. • No bank guarantee. • Not FDIC/NCUA/NCUS/F insured. • May lose value if surrendered early. See Page 12 for S&P, Dow Jones & Barclays Disclaimers.

Fixed Index Annuities Product / Participhorem November 30, 2018 Interest Crediting			Free Withdrawal¹/Minimum Premium State Availability	Issue Ages Surrender Charges/Riders	Street Commission
Great American Life Insurance Compa	ny®			A.M. Best ((A) Excellent
American Legend® 7 (FPDA) P1470017NW	<\$100,000		Free Withdrawal: 10% of Purchase payments in first year.	Issue Ages: 0-85 NO, Q	4.75%
S&P 500 [®] Risk Control 1 Year Pt-to-Pt Par Rate*	65%	70%	10% of account value beginning in year two.	0-75 Inherited IRA	Ages up to 75
S&P 500 [®] 1 Year Monthly Sum Cap		2.50%	Mishama Basadana 640 000 O/NO	Surrender Charges:	2.75%
S&P 500 [®] 1 Year Pt-to-Pt Cap	6.15%	6.40%	Minimum Premium: \$10,000 Q/NQ \$2,000 Q/NQ for Additional	(7 Year) 9 - 8 - 7 - 6 - 5 - 4 - 3 - 0% no MVA	Ages 76-80
S&P 500 [®] U.S. Retiree 1 Year Pt-to-Pt Par Rate*	70%	75%	Maximum Premium: w/o home office appr. \$1,000,000 ages 0-75 \$750,000 ages 76-80	5 - 4 - 5 - 0% NO NIVA	2.75%
SPDR [®] Gold Shares 1 Year Pt-to-Pt Cap	7.00%	7.25%	\$500,000 ages 81+	** Riders:	Ages 81-85
iShares® U.S. Real Estate 1 Year Pt-to-Pt Cap	7.75%	8.25%	NO MVA STATES: AL, CA, PA, UT, VA	IncomeSecure st , IncomeSustainer [®] Plus	
Fixed Rate Strategy	2.90%	3.00%	STATES NOT APPROVED: NY, WA	IncomeSustainer Plus Inheritance Enhancer N, NCR, TIR DB = AV	
* Index availability subject to state approval. MGIR is 1.25% of 100% less any witl Call Today!	hdrawals and e	early withdra	wal charges. ** IncomeSecure, IncomeSustainer Plus and Inheritance Enhancer availabil	ity varies by state. NCR & TIR not available in Mi	A. Trails Now Available.
Safe Return SM (SPDA) P1074509NW			Return of Premium Guarantee Free Withdrawal:	Issue Ages:	
S&P 500 [®] Risk Control 1 Year Pt-to-Pt Par Rate*		50%	10% of Purchase payments in first year. 10% of account value beginning in year two.	0-85 NQ 18-85 Q 18-75 Inherited IRA, 0-75 inherited NQ	
S&P 500 [®] Risk Control Bailout Rate		25%	1070 of account value beginning in year two.	Surrender Charges:	5.50% Ages up to 75
S&P 500 [®] 1 Year Pt-to-Pt Cap		5.00%	Minimum Premium: \$25,000 Q/NQ \$5,000 NQ or \$2,000 Q for Additional Premium	(10 Year) 10 - 9 - 8 - 7 - 6 - 5 -	4.10%
S&P 500 [®] 1 Year Pt-to-Pt Bailout Cap		3.00%		4 - 3 - 2 - 1 - 0% no MVA charges decrease monthly	Ages 76-85
iShares [®] U.S. Real Estate 1 Year Pt-to-Pt Cap		6.00%	Maximum Premium: w/o home office appr. \$1,000,000 ages 0-75 \$750,000 ages 76-80 \$500,000 ages 81+	** Riders:	
iShares [®] U.S. Real Estate 1 Year Pt-to-Pt Bailout	Cap	3.00%	STATES NOT APPROVED: NY	IncomeSecure sm.	
Fixed Rate Strategy	•	2.00%	Cinizo No. Par No. Est. Wi	IncomeSustainer Plus Inheritance Enhancer N, NCR, TIR DB = AV	
* Index availability subject to state approval. Return of premium value is sum of all IncomeSustainer Plus and Inheritance Enhancer availability varies by state. NCR			the sum of all net withdrawals. Included at no extra charge. MGIR is 1.25% of 100% less		* IncomeSecure,
American Landmark 5 SM (SPDA) P1112916NM		ilabic III IVIA.	Free Withdrawal: 10% of Purchase payments in first year.	Issue Ages: 0-89 NQ 18-89 Q	3.75%
	<\$100,000 \;		10% of account value beginning in year two.	18-75 Inherited IRA, 0-75 inherited NQ	Ages up to 75
S&P 500° Risk Control 1 Year Pt-to-Pt Par Rate*	65%	70%	Minimum Premium: \$10.000 Q/NQ \$2,000 Q/NQ for Additional Premium	Surrender Charges:	2.75% Ages 76-85
S&P 500 [®] U.S. Retiree 1 Year Pt-to-Pt Par Rate*	70%	75%	allowed 60 days from issue ONLY	(5 Year) 9 - 8 - 7 - 6 - 5 - 0% +- MVA	11q03 10 00
iShares U.S. Real Estate 1 Year Pt-to-Pt Cap	7.00%	7.25%	Maximum Premium: w/o home office appr. \$1,000,000 ages 0-75 \$750,000 ages 76-80 \$500,000 ages 81+		1.75% Ages 86-89
S&P 500° 1 Year Pt-to-Pt Bailout Cap		6.30%	NO MVA STATES: AL, CA, PA, UT, VA	DB = AV	Mycs 00-07
Fixed Rate Strategy		3.00%	STATES NOT APPROVED: NY	טט = AV	
Index availability subject to state approval. MGIR is 1.25% of 90% less any with Although we make every effort to keep this information current, we determine the state of the			al charges. Trails Now Available. Call Today! ccuracy of the listed rates and state approvals. Prior to solicitation, please	contact us or the carrier to verify this info	ormation. Please
remember this is only a partial list of the products and companies th				,	

See Page 12 for Rider abbreviations, Index and additional disclosures.

Fixed Index Annuities	Product / Participation Rate	Free Withdrawal ¹ /Minimum Premium	Issue Ages	Street Commission
November 30, 2018	Interest Crediting Strategies	State Availability	Surrender Charges/Riders	Street Commission

Guggenheim Life and Annuity Company

A.M. Best (B++) Good

33	I J						
Highlander Fixed Indexed ™ (SPDA)			10 Year- 4% PREMIUM BONUS - All 1st Year Premiums	Issue Ages: 0-80 Q/NQ	7 Year- 5%		
	7 Year	10 Year	Free Withdrawal:	Surrender Charges:	7 Year- 5% 10 Year- 7%		
S&P 500 [®] Multi-Asset Risk Control 5	120%	100%	Beginning in the second policy year, up to 10% of accumulation value may be withdrawn without a surrender charge or MVA.	(7 Year) 9 - 8 - 7 - 6 - 5 - 4 - 3% +/- MVA (10 Year) 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1%	Ages 0-75		
S&P 500 [®] 1 Year Annual Pt-to-Pt Cap	5.50%	4.50%	Minimum Premium: \$5,000 Q - \$10,000 NQ (\$500 additional)	+/- MVA Different in AK, CA, FL, MN, MO, NJ, OH, OK, OR, PA,	7 Year- 4% 10 Year- 5%		
S&P 500 [®] Annual Pt-to-Pt w/Par Rate	55%	47%	Maximum Premium: 1 million	SC, TX, UT, WA. Riders:	Ages 76-80		
Fixed Account	3.00%	2.50%	STATES NOT APPROVED: NY	NCR, * GLWB, TIR DB = AV	commissions reduced in CA, FL		
* CLWD is only available on the 10 Year product. The Highlander Fixed Indexed Appuilty and/or cortain product features may not be available in all states. The Minimum Clar Contract Value equals 0.7.5% of promiums received, loss withdrawals and withdrawal							

* GLWB is only available on the 10 Year product. The Highlander Fixed Indexed Annuity and/or certain product features may not be available in all states. The Minimum Guar. Contract Value equals 87.5% of premiums received, less withdrawals and withdrawals charges, accumulated at MGIR. The contract is issued on form number GLA-INDEX-01 (2016) or a variation of such by Guggenheim Life and Annuity Company, 401 Pennsylvania Parkway, Suite 300, Indianapolis, Indiana 46280.

Lincoln Financial Group®

A.M. Best (A+) Superior

OptiChoice SM 5 (FPDA)	<\$100K <u>></u> \$100K	Free Withdrawal:	Issue Ages:	5 Year
Performance Triggered Specified Rate	3.90% 4.20%	Beginning in the first policy year, up to 10% of accumulation value may be	5, 7 Year 0-85 Q/NQ	3.50%
1 Year Monthly Cap Index	1.60% 1.65%	withdrawn without a surrender charge or MVA each policy year.	9 Year 0-80 Q/NQ	Ages 0-74
1 Year Volatility Control Pt-to-Pt Index Spread	2.05% 1.60%			Reduced ages 75-85
Fixed Account	2.35% 2.50%		Surrender Charges:	
OptiChoice sm 7 (FPDA)	<\$100K > \$100K		(5 Year) 9 - 8 - 7 - 6 - 5% +/- MVA (7 Year) 9 - 8 - 7 - 6 - 5 - 4 - 3% +/- MVA	7 Year
Performance Triggered Specified Rate	4.20% 4.40%	Minimum Premium: \$5,000 NQ - \$2,000 Q	(9 Year) 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1% +/- MVA	4.10%
1 Year Monthly Cap Index	1.70% 1.80%	\$50 additional	Different in AL, MN, MO, OR, UT, WA.	Ages 0-74
1 Year Volatility Control Pt-to-Pt Index Spread	1.85% 1.35%			Reduced ages 75-85
Fixed Account	2.45% 2.55%	Maximum Premium: 2 million		
OptiChoice ™ 9 (FPDA)	44001/ 44001/	w/o home office approval	Distance	0.1/
	<\$100K > \$100K	OTATEO NOT ADDDOUED	Riders:	9 Year
Performance Triggered Specified Rate	4.40% 4.70%	STATES NOT APPROVED:	NCR, TIR	5.25%
1 Year Monthly Cap Index	1.80% 1.90%	9 Year- AL, MN, MO, OR, UT, WA	Lincoln Lifetime Income [™] Edge or	Ages 0-74
1 Year Volatility Control Pt-to-Pt Index Spread	1.20% 0.95%		Lincoln Living Income [™] Advantage	Reduced ages 75-80
Fixed Account	2.55% 2.75%	Ligated currender charges and less deductions for any required promium taxes, accumu	DB = AV	

Guaranteed minimum cash surrender value equals the premiums paid, less any prior partial Surrenders and related surrender charges and less deductions for any required premium taxes, accumulated at the guar. min. fixed interest rate to the date of surrender, less surrender charges on the date of surrender. GMIR is 1%; Perf. Triggered Spec. Rate min. is 1.25%; 1 year Monthly Cap, min. Cap is 1.00%; 1 year Monthly average max spread is 9.00%; fixed account minimun is 1.00%. Product and features are subject to state availability. Limitations and exclusions may apply.

National Western Life

A.M. Best (A) Excellent

NWL Ultra Clas	SIC (FPDA) (01-1135-04 and state variations)		Issue Ages:	1st Year NQ 10%			
	Equity Indexed Interest Rate - Annual Ratchet with Monthly Average	Free Withdrawal:	0-80 Q/NQ	Ages 0-75			
Option A:		Withdrawals up to 10% of the Account Value once annually after the first Policy	0-85 in FL 0-56 in CA, OH 0-57 in TX	8.50%			
Option A.	Guaranteed Min. Par-Rate 50%	Year. Cumulative to 50%.		Ages 76-80			
	Current 1st Year Asset Fee Rate 0.00%	Minimum Promium, ¢E 000 NO ¢2 000 O ¢100 additional	Surrender Charges:	1st Year Q			
Option J:	Current 1st Year Annual Cap Rate 8.50%	Minimum Premium: \$5,000 NQ - \$2,000 Q - \$100 additional	(13 Year) 15 - 14.75 - 14 - 13 - 12.25 - 11.25	10%			
	Equity Indexed Interest Rate - Annual Ratchet with Monthly Average	Maximum Premium: \$500,000 w/o home office appr.	10.50 - 9.75 - 8.75 - 8 - 6 - 4 - 2 - 0% no MVA	Ages 0-70			
Option U:	Guaranteed 1st year Par-Rate 170%	waximum r ternium. \$300,000 w/o nome onice appr.		8%			
'	Guaranteed Min. Par-Rate 20%		Riders:	Ages 71-75			
	Current 1st Year Rate 4.20%	STATES NOT APPROVED:	Income Outlook, Medical Stay Waiver, TIR,	7%			
Fixed Interest Rate:	Min. Guaranteed Interest Rate 1.00%		Accidential Death	Ages 76-80			
	For Policies with Policy Dates in October, November, December 201	NJ, NV, NY, OR, PA, SC, UT, WA	* DB = AV	Differs in FL, LA, TX			
The Minimum Control of							

The Minimum Guaranteed Contract Value equals 87.5% of premiums received, less withdrawals and withdrawals charges, accumulated at MGIR. It is never less than 1%, and never more than 3%. * In LA, the death benefit before annuity date = contract value paid, if applied under a settlement option; or CSV if paid as lump sum payment.

Fixed Index Annuities	Product / Participation Rate	Free Withdrawal ¹ /Minimum Premium	Issue Ages	Street
November 30, 2018	Interest Crediting Strategies	State Availability	Surrender Charges/Riders	Commission

North American Company For Life and Health Insurance®

A.M. Best (A+) Superior

North American Charter® Dive				Premium Bonus *		Issue Ages:	
North American Charter Plus (FPDA)			Initial Premium:	up to \$74,999	\$75,000+	10 Year 0-79 Q/NQ (may vary by state)	
Index	10 year	14 year	10 Year	6% Bonus	8% Bonus	14 Year 0-75 Q/NQ	
S&P 500 [®] Daily Average Index Margin ⁷ (No Cap)	3.05%	2.45%	14 Year	9% Bonus	11% Bonus	(0-52 in CA) - (0-74 in IN, NH)	
S&P 500® MPP Index Cap Rate ⁷	1.50%	1.65%	Penalty-Free Withdrawa	al: 10% of accum. value ea	ach year, after first year	Surrender Charges:	7.00%
S&P 500 [®] APP Index Cap Rate ⁷	3.65%	4.15%	Minimur	m Premium: \$20,000	NQ / Q	(10 Year) 10 - 10 - 9 - 9 - 8 -	Ages 0-75
S&P 500 [®] APP Par Rate ⁷ (No Cap)	30%	35%	Maximum Prem	nium: 3 million w/o ho	me office appr.	8 - 7 - 6 - 4 - 2 - 0%	
S&P 500 Low Vol. Daily Risk Control 5% APP Index Margin (No Cap)	3.65%	3.00%	10 Year- S	TATES NOT APPRO	OVED: NY	(14 Year) 12 - 12 - 11 - 11 - 10 - 9 - 8 - 7 -	10 Year
S&P 500 [®] Low Vol. Daily Risk Control 8% PTP Index Margin ⁷	4.90%	4.15%	14 Year- STATES N			6 - 5 - 4 - 3 - 2 - 1 - 0%	F 2F0/
Nasdag-100® MPP Index Cap Rate8	1.20%	1.40%		H, OK, OR, PA, SC, TX		+/- Int. Adj. for all terms (may vary by state) Riders:	5.25%
·	1.000/	2.200/	(10 Year) 100	nus Recapture: (mav 0-90-80-70-60-50-40-30	varv dv staté) 0-20-10-0 %	NCR	Ages 76-79
Fixed Account Rate	1.90%	2.20%	(14 Year) 100-95-90	0-85-80-75-70-65-60-50	0-40-30-20-10-0 %	DB = AV	

*Bonus applied to all premiums received first 7 years. Reduced rate in ND. Min. Guar. is 1.0% on 87.5% of prem. Index Cap rate for Annual Pt-to-Pt and Monthly Pt-to-Pt is guaranteed for the first year. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 0.25% for Monthly Pt-to-Pt. Index Margin rate for Daily Average and Annual Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt, guaranteed for the first year. Min. rate is 0.25% for Fixed Account. For 10 year plan-AK, CA, CT, DE, HJ, MM, MO, NV, OH, OK, OR, SC, TX, UT, VA and WA have State Specific Rates.

NAC BenefitSolutions [®] (SPDA)			Penalty-Free Withdrawal:	Issue Ages: 10 Year 40-79 *14 Year 40-75 Q/NQ	
Index	10 year	14 year		Surrender Charges:	7.00%
S&P 500 [®] MA Par Rate ⁷ (No Cap)	80%	95%	5% of accumulation value each contract year, after first year. 10% beginning in third year, if no withdrawals taken in the prior year.	10 - 10 - 9 - 9 - 8 - 8 - 7 -	Ages 0-75
S&P 500 [®] MPP Index Cap Rate ⁷	2.40%	2.70%	beginning in third year, if no withdrawars taken in the prior year.	6 - 4 - 2 - 0% +- MVA	
S&P 500 [®] APP Index Cap Rate ⁷	6.20%	7.10%	Minimum Premium: \$20,000 NQ / Q	12 - 12 - 11 - 11 - 10 - 9 - 8 - 7 - 6 - 5 - 4 -	5.25%
S&P 500 [®] Low Vol. Daily Risk Control 5% APP Index Margin ⁷ (No Cap)	1.50%	0.80%	Maximum Premium: 1 million w/o home office appr.	3 - 2 - 1 - 0% +-MVA	Ages 76-79
DJIA [®] Monthly Average Par Rate ⁷ (No Cap)	75%	85%	10 Year- STATES NOT APPROVED: NY	(may vary by state)	
Nasdag-100® MPP Index Cap Rate8	1.80%	2.05%	14 Year- STATES NOT APPROVED: AK, CT, DE, MN, MO, MT,	Riders: NCR, Benefit Base	
Fixed Account Rate	2.90%	3.35%	NV, NY, OH, OK, OR, PA, SC, TX, UT, VA, WA	DB = AV	

*40-54 in CA. Min. Guar. rate is 1.0% on 87.5% of prem. Index Cap rate for Annual Pt-to-Pt and Monthly Pt-to-Pt is guaranteed for the first year. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 0.25% for the Monthly Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt. Index Margin max. rate is 15% for Annual Pt-to-Pt. Min. rate is 0.25% for Fixed Account.

Strategic Design Annuity M X (SPDA)		Penalty-Free Withdrawal:	Issue Ages:	
Index		7% beginning of the initial premium once each contact year, after the 1st	50-79 Q/NQ	
S&P 500 [®] MPP Index Cap Rate ⁷	2.00%	contract anniversary.		
S&P 500 [®] APP Index Cap Rate ⁷	5.25%		Surrender Charges:	7.00%
S&P 500® APP Par Rate ⁷ (No Cap)	45%		10 - 10 - 10 - 10 - 10 - 9 - 8 - 4 -	Ages 0-75
S&P 500 [®] APP w/Inverse Trigger- Negative Index Return Threshold ⁷	-10%	Minimum Premium: \$20,000 Q \$50,000 NQ	4 - 2 - 0% +- MVA	
S&P 500 [®] APP w/Inverse Trigger- w/Base Declared Par Rate ⁷	2.00%	Maximum Premium: 1 million w/o home office appr.		
S&P 500 [®] APP w/Inverse Trigger- w/Enhanced Declared Par Rate ⁷	8.00%		Riders:	
S&P Multi-Asset Risk Control 5%- APP Par Rate ⁷ (No Cap)	100%		NCR, GLWB	5.25%
S&P Multi-Asset Risk Control 5%- Two Year Pt-to-Pt Par Rate ⁷ (No Cap)	130%	STATES NOT APPROVED: CA, DE, IN, MA, MD, MT, NC, NY		Ages 76-79
Fixed Account Rate	2.35%	STATES NOT APPROVED. CA, DE, IIV, IVIA, IVID, IVIT, INC, IVIT	DB = AV	
Min. Cuar is 1.0% on 97.5% of promium, Indox Can Date for Appual Dt to Dt and Monthly Dt to Dt is guaranteed for the first year. N	lin. Can rates are	0.50% for Annual Dt to Dt 0.35% for Monthly Dt to Dt May rate is 15% for Annual Dt to Dt an	d Two Voor Dt to Dt Min. Dor, rato is EW for Annual Dt to I	Ot and Two Voor Dt to Dt

Min. Guar. is 1.0% on 87.5% of premium. Index Cap Rate for Annual Pt-to-Pt and Monthly Pt-to-Pt is guaranteed for the first year. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 0.25% for Monthly Pt-to-Pt. Max. rate is 15% for Annual Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt and Two Year Pt-to-Pt. Max. rate is 15% for Annual Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt and Two Year Pt

NAC VersaChoice sm 10 (SPDA) Index		Penalty-Free Withdrawal: 10% beginning of the year accumulation value once each contact year, after the 1st		
S&P 500 [®] MPP Index Cap Rate ⁷	2.1070	contract anniversary. If the optional Enhanced Liquidity Benefit (ELB) is elected at a cost, then penalty free withdrawals can be up to 20% of beginning of year AV, if no	(10 Year) 10 - 10 - 9 - 9 -8 - 8 - 7 - 6 - 4 -	7.00%
S&P 500 [®] APP Index Cap Rate ⁷	5.25%	other withdrawals have been taken other than ELB charges.	2 - 0% (may vary by state)	Ages 0-75
S&P 500® APP Par Rate ⁷ (No Cap)	40%	Minimum Premium: \$20,000 NQ/Q	Riders: NCR	
S&P Multi-Asset Risk Control 5%- APP Index Margin ⁷	0.65%	Maximum Premium: 1 million w/o home office appr.	⁹ Income Pay® or Income Pay® Plus or	5.25%
S&P 500 [®] Low Vol. Daily Risk Control 5% ⁷	2.25%		Enhanced Liquidity Benefit	Ages 76-79
Fixed Account Rate	2.50%	STATES NOT APPROVED: NY	DB = AV	

Min. Guar. is 1.0% on 87.5% of premium. Index Cap Rate for Annual Pt-to-Pt and Monthly Pt-to-Pt is guaranteed for the first year. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 0.25% for Monthly Pt-to-Pt. Index Margin for Annual Pt-to-Pt is guaranteed for the first year. Max. rate is 15% for Annual Pt-to-Pt and Two Year Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt, guaranteed for the first year. Min. rate is 0.25% for Fixed Account. Not all product features and riders are approved in all states. Rates above are for PREMIUM LEVEL of \$20,000 to \$74,999. Call for HIGH BAND Rates.

FOR AGENT USE ONLY - NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES. North American products are issued on form series LS116A, LC/LS155A, LC/LS156A, LC/LS156A, LC/LS156A, N.C/NA1004A, N.C/NA1004A,

Fixed Index Annuities	Product / Participation Rate	Free Withdrawal ¹ /Minimum Premium	Issue Ages	Street
November 30, 2018	Interest Crediting Strategies	State Availability	Surrender Charges/Riders	Commission

North American Company For Life and Health Insurance®

A.M. Best (A+) Superior

NAC RetireChoice® (FPDA)			10 year- 2% Bonus	Issue Ages:	
Index	10 year	14 year	all premiums 1st 5 Years	10 Year 0-79 Q/NQ 14 Year 0-75 Q/NQ	
S&P 500 [®] Monthly Average Par Rate ⁷	65%	80%	2.5% Additional Premium Bonus	14 Year (0-52 in CA, 0-54 in TX)	7.00%
S&P 500® MPP Index Cap Rate ⁷	2.00%	2.35%	with optional ABR * at a cost	Surrender Charges:	Ages 0-75
S&P 500 [®] Biennial Pt to Pt Index Cap Rate ⁷	9.55%	11.15%	14 year- 3% Bonus	(10 Year) 10 - 10 - 9 - 9 - 8 - 8 - 7 - 6 - 4 - 2 - 0%	
S&P 500 [®] APP Index Cap Rate ⁷	5.20%	6.00%	all premiums 1st 5 Years	(14 Year) 10 - 10 - 10 - 10 - 9 - 8 -	
S&P 500 [®] Inverse Performance Trigger Declared Rate ⁷	6.35%	7.25%	5.0% Additional Premium Bonus	7 - 6 - 5 - 4 - 3 - 2 - 1 - 0%	
S&P 500 [®] Low Vol. Daily Risk Control 5% APP Index Margin ⁷	2.30%	1.50%	with optional ABR * at a cost	+/- Int. Adj. for all terms (may vary by state)	
S&P 500 [®] Low Vol. Daily Risk Control 8% 2 Year PTP Index Margin ⁷	3.30%	2.45%	Penalty-Free Withdrawal:	Premium Bonus Recapture: (10 Year) 100 - 90 - 80 -	10 Year
S&P 400 [®] MidCap Monthly Average Par Rate ⁷ (No Cap)	60%	70%	10% of the current Accumulation Value once each contract	70 - 60 - 50 - 40 - 30 - 20 - 10 - 0%	5.25%
S&P 400 [®] MidCap APP Index Cap Rate ⁷	3.80%	4.45%	year, after the first contract anniversary	Premium Bonus Recapture: (14 Year) 100 - 95 - 90 -	Ages 76-79
DJIA® Monthly Average Par Rate7 (No Cap)	60%	75%	Minimum Premium: \$20,000 NQ/Q	85 - 80 - 75 - 70 - 65 - 60 - 50 - 40 - 30 - 20 - 10 - 0%	
DJIA® APP Index Cap Rate7	4.00%	4.65%	Maximum Premium: 3 million w/o home office appr.	Premium Bonus Recapture may vary by state	
Nasdaq-100 [®] MPP Index Cap Rate ⁸	1.55%	1.80%		Riders: NCR	
Nasdaq-100 [®] APP Index Cap Rate ⁸	4.05%	4.70%	STATES NOT APPROVED:	⁹ Income Pay [®] or Income Pay [®] Plus	
LBMA Afternoon (PM) Gold Price APP Index Cap Rate ¹⁰	4.90%	5.85%	AK, CT, DE, MN, MO, NV, NY, OR, SC, VT, WA	or Optional Additional Benefit Rider*	
Fixed Account Rate	2.50%	2.85%	14 Year STATES NOT APPROVED: MT, OH, OK, UT	DB = AV	
* Optional ABR features: additional premium bonus, additional payout benefit, enhanced penalty-free withdrawals are	nd return of prer	mium - Call for	details! Min. Par. rate is 5%. Min. Cap rates are 0.50% for Annual Pt-to-Pt. 19	6 for Biennial Pt-to-Pt. 0.25% for Monthly Pt-to-Pt. 0.25% for Inverse	Performance

*Optional ABR features: additional premium bonus, additional payout benefit, enhanced penalty-free withdrawals and return of premium - Call for details! Min. Par. rate is 5%. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 1% for Biennial Pt-to-Pt, 0.25% for Monthly Pt-to-Pt, 0.25% for Inverse Performance Trigger. Not all product features and riders are approved in all states. For 10 year plan, OH, OK & UT have State Specific Rates. Rates above are for PREMIUM LEVEL of \$20,000 to \$249,999. Call for HIGH BAND Rates.

Performance Choice Plus (FPDA)			8 Year- 3% Bonus	Issue Ages:			
Index	8 year	12 year	all premiums 1st 5 Years	8 Year 0-85 Q/NQ			
S&P 500® MPP Index Cap Rate ⁷	1.60%	1.70%	12 Year- 5% Bonus	(0-52 in SC) - (0-82 in IN)	8 Year		
S&P 500° APP Index Cap Rate ⁷	4.15%	4.25%	all premiums 1st 5 Years	12 Year 0-75 Q/NQ	5.00%		
S&P 500 [®] Inverse Performance Trigger Declared Rate ⁷	5.50%	5.75%	Penalty-Free Withdrawal:	(0-48 in SC) - (0-52 in CA) - (0-55 in TX)	Ages 0-75		
S&P Multi-Asset Risk Control 5%- APP Index Margin ⁷ (No Cap)	1.35%	1.25%	10% of the current Accumulation Value once each contract				
S&P 500° Low Vol. Daily Risk Control 5% APP Return Threshold ⁷	6.50%	6.00%	year, after the first contract anniversary	Surrender Charges:	3.75%		
S&P 500° Low Vol. Daily Risk Control 5% APP w/Base Par Rate ⁷	30%	30%		(8 Year) 10 - 10 - 10 - 10 - 9 - 8 - 5 - 3 - 0%	Ages 76-79		
S&P 500 [®] Low Vol. Daily Risk Control 5% APP w/Enhanced Par Rate ⁷	120%	120%	Minimum Premium: \$10,000 NQ / \$2,000 Q	(6 feal) 10 - 10 - 10 - 10 - 7 - 0 - 3 - 3 - 0/0			
S&P 500 [®] Low Vol. Daily Risk Control 5% APP Margin ⁷ (No Cap)	3.00%	2.90%	Maximum Premium: 3 million w/o home office appr.	(12 Year) 10 - 10 - 10 - 10 - 10 - 9 -	2.50%		
S&P 400 [®] MidCap APP Index Cap Rate ⁷	3.20%	3.35%	8 Year- STATES NOT APPROVED: NY	8 - 7 - 6 - 5 - 4 - 2 - 0%	Ages 80-85		
DJIA® APP Index Cap Rate ⁷	3.35%	3.55%	12 Year- STATES NOT APPROVED:	+/- Int. Adj. for all terms			
Nasdaq-100® MPP Index Cap Rate8	1.35%	1.40%	AK, CT, DE, IL, MN, MO, MT, NV,	(may vary by state)			
Nasdaq-100 [®] APP Index Cap Rate ⁸	3.40%	3.55%	NY, OH, OK, OR, PA, UT, VA, WA		ļ		
Russell 2000 APP Index Cap Rate	3.40%	3.55%	Index options and availability varies in HI, SC	Riders:	12 Year		
Euro Stoxx 50 [®] APP Index Cap Rate ¹¹	5.10%	5.45%	Premium Bonus Recapture: (may vary by state)	NCR	7.00%		
Hang Seng APP Index Cap Rate	4.60%	4.90%	(8 Year) 100-90-80-70-60-50-40-20-0 %				
Fixed Account Rate	2.15%	2.25%	(12 Year) 100-95-90-85-80-70-60-50-40-30-20-10-0 %	DB = AV			
Min. Guar, is 1.0% on 87.5% of premium, Index Cap rate for Annual Pt-to-Pt and Monthly Pt-to-Pt is guaranteed for the first year. Min. Cap rates are 0.50% for Annual Pt-to-Pt, 0.25% for Monthly Pt-to-Pt, 0.25% for Inverse Performance Trigger. Min. rates for Threshold Participation Strategy-5% Base Par Rate and							

Min. Gapr ates are 0.50% for Annual Pt-to-Pt, 0.25% for Monthly Pt-to-Pt, 0.25% for Inverse Performance Trigger. Min. rates for Threshold Participation Strategy- 5% Base Par Rate and 10% Enhanced Par Rate: max. rate is 10% for Index Return. Index Margin rate for Annual Pt-to-Pt is guaranteed for the first year. Max. rate is 15% for Annual Pt-to-Pt. Min. Par. rate is 5% for Annual Pt-to-Pt, guaranteed for the first year. Min. rate is 0.25% for Fixed Account. Not all product features and riders are approved in all states

FOR AGENT USE ONLY - NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES. North American products are issued on form series LS116A, LC/LS155A, LC/LS156A, LC/LS156A, LC/LS160A, NC/NA1000A, NC/NA100A, NC/NA1000A, NC/NA100A, NC/NA1000A, NC/NA100A, NC/NA100

November 30, 2018 Fixed Index Annuities

Rider Abbreviations / Index Disclosures

Creative Financial LLC, 1338 Third Avenue, Huntington, WV 25701 Phone: 888 522-2413 | Email: rcampbell@creativefinancialins.com

Rider Abbreviations: DBR - Death Benefit Rider; EWB - Enhanced Withdrawal Benefit; FWR - Flexible Withdrawal; GLWB - Guaranteed Lifetime Withdrawal Benefit; GMWB - Guaranteed Minimum Withdrawal Benefit; HHC - Home Health Care; NCR - Nursing Home Confinement; ROP - Return of Premium; TIR - Terminal Illness; UBR - Unemployment Benefit; UW - Unemployment Waiver; DB - Death Benefit: AV - Accumulation Value: SV - Surrender Value.

- 1 Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties. Withdrawals taken during the Surrender Charge Period above the penalty-free amount will be subject to Surrender Charges and possibly an Interest Adjustment.
- Standard & Poor's 500® index (S&P 500®) is comprised of 500 stocks representing major U.S. industrial sectors. The Dow Jones Industrial Average is a popular indicator of the stock market based on the average closing prices of 30 active U.S. stocks representative of the overall economy. S&P® is a registered trademark of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones® is a registered trademark Holdings LLC ("Dow Jones"). These trademarks have been licensed for use by S&P Dow Jones Indices LLC and its
- 2 affiliates. S&P® and S&P 500® are trademarks of S&P and Dow Jones®, Dow Jones Industrial AverageSM, DJIA and The Dow are trademarks of Dow Jones. These trademarks have been sublicensed for certain purposes by Allianz Life Insurance Company of North America ("Allianz").

 The S&P 500 and Dow Jones Industrial Average (DJIA) are products of S&P Dow Jones Indices LLC, Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates and neither S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates and neither S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates and neither S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates make any representation regarding the advisability of investing in such product.
- 3 The Blended index for Allianz 222® and Allianz 360° is: Dow Jones Industrial Average (35%), Bloomberg Barclays Capital U.S. Aggregate Bond Index (35%), EURO STOXX 50® Index (20%), and Russell 2000® Index (10%).
- The BlackRock iBLD Claria ER Index is comprised of an equity component, a bond component, and a cash component. It shifts weighting between them daily based on historical realized volatility of the components. Annually, BlackRock will set allocations to the ETFs within each of the equity component and the bond component. The equity component will be comprised of the following ETFs: iShares Russell 2000 ETF, iShares MSCI EAFE ETF, iShares MSCI Emerging Markets ETF. The bond component will be comprised of the following ETFs: iShares 1-3 year Treasury Bond ETF, iShares 7-10 year Treasury Bond ETF. The cash component is represented by the 3 month LIBOR rate.
- The BlackRock iBLD Claria ER Index (the "Index") is a product of BlackRock Index Services, LLC and has been licensed for use by Allianz Life Insurance Company of North America ("Allianz"). BlackRock BLD Claria ER Index, and the corresponding logos are Russell 2000 Index is an equity index that measures the performance of the 2,000 smallest companies in the Russell 3000 Index, which is made up of 3,000 of the biggest U.S. stocks. The Russell 2000 is constructed to provide a comprehensive and unbiased small-cap barometer
- 5 and is completely reconstituted annually to ensure larger stocks do not affect the performance and characteristics of the true small-cap index. The Russell 2000 is a trademark of Russell Investments and have been licensed for use by Allianz Life Insurance Company of North America. The product is not sponsored, endorsed, sold or promoted by Russell Investments and Russell Investments makes no representation regarding the advisability of investing in the product.
- 6 S&P 500® Dividend Aristocrats® Daily Risk Control 5% Index w/AFR
- The "S&P 500®", "S&P MidCap 400®" and "DJIA®" Indices ("Indices")" are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by the carriers. Standard & Poor's®, S&P®, S&P 500®, SPDR® and STANDARD & POOR'S DEPOSITORY RECEIPTS® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by the companies. The Products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, or their respective affiliates and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any
- liability for any errors, omissions, or interruptions of the Indices.

 The Nasdaq-100 Index® includes 100 of the largest domestic and international non-financial securities listed on The Nasdaq Stock Market, based on capitalization. The Nasdaq-100 Index®, Nasdaq®, and OMX® are registered trade marks of NASDAQ OMX Group, Inc.

 (which with its affiliates are the Corporations) and are licensed for use by Allianz Life Insurance Company of North America. The product(s) have not been passed on by the Corporations as to their legality or suitability. The product(s) are not issued, endorsed, sold, or promoted by
- 8 (which with its affiliates are the Corporations) and are licensed for use by Allianz Life insurance Company of North America. The product(s) have not been passed on by the Corporations as to their legality or suitability. The product(s) are not issued, endorsed, sold, or promoted the Corporations. THE CORPORATIONS MAKE NO WARRANTIES AND BEAR NO LIABILITY WITH RESPECT TO THE PRODUCT(S).
- p Income Pay® is issued by North American Company for Life and Health Insurance®, West Des Moines, IA and may not be available in all states, may not be available on all products, or appropriate for all clients. They Income Pay GMWB Rider is an optional guaranteed lifetime withdrawal benefit (GLWB) available for an additional cost issued on form AE513A (rider) and SP513B (spec page) or appropriate state variation.
- The Gold Price Index Option credits interest based on the change in the price of gold per troy ounce in US Dollars as established by the London Bullion Market Association (LBMA) Afternoon (PM) Gold Price and administered by the ICE Benchmark Administration (IBA). The LBMA 10 Afternoon (PM) Gold Price is available at the website http://www.lbma.org.uk/pricing-and-statistics. We reserve the right to add, remove or revise availability of the Gold Price Index Option, or to substitute a different widely published benchmark for the price of gold for the use in the Gold Price Index Option should the Company in its discretion determine that the use of the LBMA Afternoon (PM) Gold Price no longer is commercially reasonable. The Gold Price Index Option does not constitute a purchase of or direct investment in gold.
- EURO STOXX 50® Index, Europe's leading blue-chip index for the Eurozone, provides a blue-chip representation of supersector leaders in the Eurozone. The index covers 50 stocks from 12 Eurozone countries: Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy,
 11 Luxembourg, the Netherlands, Portugal, and Spain. The EURO STOXX 50 is the intellectual property (including registered trademarks) of STOXX Limited, Zurich, Switzerland. Allianz products based on the Index are in no way sponsored, endorsed, sold, or promoted by STOXX and shall not have any liability with respect thereto.

FOR AGENT USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.

12